



A partnership solution to skills and apprenticeships



The Partners



- **Leeds University** – 33,200 students, TEF Gold, University of the year 2016/17 (Times Good University Guide)
- **Leeds Trinity University** – 3,600 students, TEF Silver, No.1 University in Yorkshire for employability
- **Bradford College** – 20,000 students, TEF Bronze, 2,500 HE students and 1,800 apprentices
- **Barnsley College** – 10,000 students and 2,000 apprentices. Named BTEC Apprenticeship Provider of the Year in 2017. The latest Department for Education research shows it has the happiest students in Yorkshire.



In the beginning



- **Leeds Teaching Hospitals Trust (LTHT)** publish a tender for apprenticeships in management and leadership (December 2016)
- **PSP** builds on existing relationships
- **An opportunity** to develop a new income stream and strengthen partnership with a major Leeds employer
- **A shared interest** in place (economic and social)
- **A compelling offer** to employers (transactional ease, breadth of expertise, clear learner progression)



Potential Benefits to HE Partners



- Develop existing partnership with LTHT
- Safe first step into apprenticeships
- Develop common processes
- Learning opportunity
- Develop progression routes



Potential Benefits to FE Partners



- Develop relationships with FE partners
- Improved 'brand' profile (PSP launch and local press coverage)
- FE partners delivering at HE institutions
- Build relationship with LTHT
- New source of income
- Opportunity to bid for further work via the PSP



Potential Benefits to the employer



- **LTHT** – the largest teaching hospital in Europe, 17,000 employees , circa £2.4 m apprenticeship levy
- **Maximise** use of apprenticeship levy
- **Strengthen management** and leadership skills
- **Operational simplicity** i.e. single contract
- **Strengthen partnerships** with local universities and colleges
- **An opportunity** to develop employer led programmes which embed the ‘Leeds Way’ values, clear progression routes
- **A shared interest** in Leeds City Region (economic and social)



What has PSP done so far?



- Successful tender to LTHT for management and leadership apprenticeships
- Established a provider/employer management team
- Appointed a programme manager embedded in LTHT, central coordination role
- Devised and teaching new programmes
 - ❖ Level 3 – 37
 - ❖ Level 5 – 21
 - ❖ Level 6 – 13
 - ❖ Level 7 – (in development)



What has gone well ?



- **PSP launch** at LTU 50th anniversary celebrations
- **Matched** 71 employees to 3 learning programmes
- **Sharing** facilities (Barnsley and Bradford teach at LTU)
- **Mutual** support for apprenticeship systems
- **Good** local publicity and profile in Leeds City Region



What have been the main challenges ?



- **Lack** of legal identity has limited the opportunity to bid for new business
- **Instability** due to senior staff changes
- **Development** of joint processes and systems
- **Communication** of changes to traditional delivery methods
- **Releasing** employees for ‘the 20%’

For the future ?



- **Strategic direction** of PSP (legal entity ?), future business development
- **Synergy** – to create seamless progression routes between qualifications (no ‘snakes and ladders’)
- **Joint use of resources**
 - ❖ Library and IT
 - ❖ Shared documentation
 - ❖ Shared staffing
 - ❖ Mentoring and standardisation





Thank you for listening

